



Shortlist Submission Summaries Global

Personal Initiative

Gary Allen

Contracts Manager
Lockheed Martin UK

Gary Allen through his own initiative and vision, created, designed and implemented SMEUNITE®. Aligned to UK government initiatives and commitments to engage with SMEUNITE® is a game-changer in how LMUK RMS work with and create value for SMEs.

SMEUNITE® is a Lockheed Martin designed supplier ecosystem exclusively for Small and Medium Enterprises (SMEs) that will offer a collaborative technical community to support emerging and future requirements.

SMEUNITE® aligns to Lockheed Martin's strategic goals to create innovation and operational excellence within our supply chain to support our customers.

Nigel Hargreaves

Senior Commercial Manager
KBS Maritime

Nigel has demonstrated high levels of commercial skill and personal dedication in order to enable the delivery for increased infrastructure projects for Portsmouth Naval Base. He has exhibited strong collaboration skills, working closely with both our MoD Customer and KBS project colleagues to embed enhanced commercial arrangements and contracting approaches, setting the enterprise up for success to meet the current and future needs of the Royal Navy.

Ian Mackenzie

Head of Legal
New Zealand Green Investment Finance Limited

As Head of Legal at NZ Green Investment Finance, Ian Mackenzie has led a series of automation initiatives that have transformed the way that NZGIF identifies and completes its innovative de-carbonisation investment transactions. Moving quickly and nimbly, Ian has developed exceptional automated systems and processes, along the way inspiring the rest of the organisation to automate too.

Ian has also led a project, alongside the Chancery Lane Project, to launch the New Zealand Climate Clause Bank. This free resource is helping businesses make small climate-friendly changes that, across the economy, can have a big impact on emissions reductions.

Claude Mayer

Commercial Excellence Lead, DXC Technology Legal
Commercial & Contracting Services group (CCS)

Claude Mayer has built a remarkable culture of team spirit and continual improvement. Her positive energy and Contracting knowledge has lifted the team's performance. Through enthusiasm, hard work and surmounting obstacles, Claude initiated and supported 30+ improvement projects-- from tools, to process and producing data demonstrating commercial excellence. The team's profile is greatly improved, showing high morale and proud ownership spurred by business clients' accolades. Claude's focus on upskilling helped 24 team members complete WorldCC certification, scoring 93% on average! Round 2 has begun. A gifted teambuilder, Claude improves team connections via participation in WorldCC events.